# Sun Shade



# **Sun Shade Designer**

Quick Start Guide



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The Shade Designer is what is used to design and configure shades. It is accessible via PC/MAC from the Nice Dealer Portal (Supported Browsers: Chrome and Safari ). This tool will let you input a shade type, size, other details and options. It will also determine the options available by the size, type and the fabric selected. You'll start by setting up an account, creating quotes then converting to an order.

It is important to note that shipping is not calculated until the order is completed. Shipping will be added afterward then charged at the time of shipment.

To access the Shade Designer, an account must be created for your company. This may be done by passing the training modules. Once passed, an account will be created for your company.

NOTE: It can take up to 72 hours to generate an account.

Once the account is generated, you will receive an email. Once you receive the email, follow the link to compete the account setup.

**NOTE:** Be sure to check spam folders, because the link is only good for seven days.

If the link is no longer active, please email sunshades@niceforyou.com with your company name.

Once an account is created, you can add people within your organization to use the account.

**NOTE:** You are limited to one account per company.

To manage access, navigate to the menu, Expand My Company and select Representatives. From here you can add, delete or edit permissions for the users of the account.



# **Overview**

# **Account Creation**

# Managing Access

#### Add/Edit a User

1) To add a User, select the + icon in the upper right.

≡	Representatives				
					🖸 🗵 亩
	Last Name	First Name	E-mail	Phone	Mobile
-7	τ				

If editing, select one of the users listed by clicking the last name.

2) If adding a user, enter the information:

Camp Lar I.mp@foryou.com 7616145445	7616145445	I.mp@foryou.com	Lar	Camp	

3) An email will be sent to the address entered to complete the registration. Enter the information required:

Representative Information
First Name *
Last Name *
E-mail *
Phone
Fax
Mobile

- 4) Set or change a users Role:
  - Administrator: Has the ability to change settings for the company and users
  - No Access: Disables the user from being able to log in
  - User: Has access the system, but cannot add others or change permissions

#### 5) Set or change a users Quote/Order Privilege:

Representative Information	Application Settings		Configuration Profiles	]
First Name *	Role *	•	Default *	
Last Name *	Quote/Order Privilege * Can Order Directly	× 🔻	Mobile * Default	
E-mail *	Quote/Order Ming.le Notification	*		
	Enabled	Role *		
Phone	Manage Territories			
Fax				
Mobile		<u> </u>		
		Administrator		
		No Access		
		User		

- None: May only view quotes and orders
- Quote Only: May create a quote only

Quote/Order Privilege *	
Can Order Directly	×
None	
Quote Only	
Can Convert Quotes to Orders	
Can Order Directly	

- Can Convert: May create a quote and convert it to an order.
- Can Order Directly: May create and convert quotes, or order accessories from the product catalog independent of a quote/order. A quote does not need to be prepared, but they can order directly with this level of access.

NOTE: Required information is represented by \*

#### 6) Set Notifications:

Quote/Order Ming.le Notification *						
Enabled	× 🔺					
Disabled						
Enabled						

• If enabled, the user will get an email when activity occurs.

#### Delete a User

	Camp	Lar	l.mp@foryou.com	7616145445
1)	Select a user by checking the b	ox next to their name.		

2) Select the trash can in the upper right.

Ð	Ø	Ō

Maker sure your account is linked. Be certain your dealer account number is entered into this field.

General			
ERPID			

# **Creating Quotes**

To order a shade(s), you must first create a quote. Select **Quotes** from the configuration tool. View existing Quotes, or start new Quotes. To begin:

1) Select + New Quote in the upper right portion of the window.

roduct Catalog Quotes + NEW QUOTE FILTER BY (0) ▼ STATUS (0) ▼ SORT BY ▼ VIEW Q Search Orders SQI000012-1 SQI000010-1 ••• • • • jects USD 4.900.00 USD 660.79 4 Name Name ports P. O. Number P. O. Number **Pricing Status** Pricing Status My Company **Configuration Status Configuration Status** Last modified by Larry Cramp on 6/20/2023 10:28 AM Last modified by Larry Cramp on 6/22/2023 1:11 PM

# Customer is not selected Last modified by Lar Camp on 6/28/2023 4:49 PM APPLY AGREEMENT DISCOUNT SELECTALL DESELECT Line Item Status

2)

 Typically this is a shade, so select the desire as a remote.

In the example below, we will add an Interior shade. Typically, the quantity will always be "1", because each shade has different measurements (even if the window size is the same). The only time the quantity for a shade should be changed is while creating a *Quick Quote*.

NOTE: A Quick Quote can not be turned to an order. Its purpose is to give a ballpark price for a project.



#### 6

#### Add items to your Quote by selecting the +Add Items button.

SELECT CUSTOMER				Quote Summary			
				Header	Edit Header Details		
		+ AI	DD ITEMS	Quote Status	Open		
ALL V	ALIDATE	RESET		Contact	•		
Price	Quantity	Total	Actions	Ship To Same as Bill To	•		
				P. O. Number			
				Pricing	Edit Pricing Details		
				Subtotal (List)	0.00		
				CONVER	T TO ORDER		
				PARTIA	AL ORDER		

3) Typically this is a shade, so select the desired shade type (indoor or outdoor). You can also add an accessory, such

# **Quick Quote - Interior**

#### Now that an interior shade has been added, a Quick Quote may be completed.

	Interior Nice R	oller Shades					
	Description:						
	Product Details:						
	Item Price:	On Configuration					
	Quantity:						
		5					
	Label:						
Configuration Ontions Global Ontions							
System: *	Width: *	≜ O	Height: *	Mount: *		Fabric: *	
		* ~	•	U	•		· ·
Fabric Color: *	Railroad: *		Hem Bar: *	Lift System: *		Top Treatment: *	
			Standard Sealed Hem •				
Fabric Roll Dir: *	Comments:		Need More Options?				
🗄 Regular Roll 🔹 🖬	8						
						RESETOPTIONS	

Quantity: Enter the quantity for the shades.

NOTE: On a detailed quote, each shade will be entered separately, so the Quantity will be set to 1.

Label: Enter the room and/or label used to identify the shade (not needed for a Quick Quote).

System: A Quick Quote is only for single shade types.

Width: Enter the estimated *Width* of the shade or shades.

Height: Enter the estimated *Height* of the shade or shades.

Mount: Select the Mount for these shades. If an icon is next to an option, it will display a visual.

Fabric: Select the Fabric. Use a Fabric Binder, Website or the product section to reference a fabric name.

Fabric Color: Select the Fabric color for the type selected. Refer to the website or binder for examples.

Railroad: If the shade is to wide for the fabric selected, some can be railroaded (turned horizontal).

Hem Bar: If an optional Hem bar is desired, select from an option the list.

Lift System: Select the list system desired.

Top Treatment: Select the shade mount desired. Selecting None would indicate Open Roll.

Fabric Roll Dir: Select Reverse Roll if desired.

**Comment:** Leave comments about this particular shade.

# **Detailed Quote - Interior**

A *Detailed Quote* can be converted to an order, but it requires more information for each individual shade. To start a new quote, select add item and the shade type. Enter a Label (usually room name and other description). It is printed on the shade label to identify. Remember, the quantity is always "1". Select *Configure* (the other options are used for quick quoting).

	Interior Nice Roller Sha	les	
	Description:		
	Product Details:		
	Item Price: On Configur	ation	
	Quantity:		
	1		
	Label:		
	Master Bedroom		
Configuration Ontions Olabol Ontions			
System: *	Width:*	Height.* Mount.*	Fabric: *
	Ū		· = B · · ·
Fabric Color: *	Railroad: *	Hem Bar: * Lift System: *	Top Treatment: *
		Standard Sealed Hem V	
Fabric Roll Dir: *	Comments:	Need More Options?	
🗄 Regular Roll 🔹 🖬	ä		
			RESET OPTIONS ADD ITEM CONFIGURE

#### 1) Choose shade design:

#### Depending on the system chosen, the options that follow will be different.



For a total blackout configuration, select the checkbox. This will pre-load the rails and hem bar necessary, as well as filter the Fabrics and mounts.



2) Enter Measurements:

Entering incorrect measurements is the most common error made when deploying custom shades. Please take your time, and use the measurement worksheet to measure as accurately as possible (within 1/16"). Be certain to measure all windows. If checked, the **Total Blackout** option will apply the side channels and hem bar. It will also filter the fabric types and mount options appropriately.

A Width: *	\$ Q	Height: *	\$ Q
	9		



#### Choose a Mount: 3)



Inside Mount: Mounts located inside the window frame. Note the "light gap" when choosing this option.

Outside Mount: Mounts located outside of the window frame, usually as wide as the trim.

Cloth Width: For outside mounts. When chosen, the measurements given are for the Fabric size. The shade assembly will be the cloth size plus mounting.

Select the Fabric Options. 4)

Use the Fabric Binder, Website or the listings under Product Catalog for samples and fabric names. Select from the list, then select the color for the fabric chosen (listed inside/out).



Fabric *	() Color: *	Railroad Fabric:	Horizontal Seam Count:	
3000 Net 5%	▼ Charcoal/Gray ▼		0	
Hem Bar: *	0			
Standard Sealed Hem Bar				

Railroad: If the shade is to wide for the fabric selected, it will be railroaded (turned horizontal) if supported by the fabric. This will automatically be checked ( $\checkmark$ ) if needed, but you can manually add the check for a smaller shade in the same room where a larger, railroaded, shade is located so they will match.

#### Horizontal Seam Count: The number of horizontal shade seams.

Hem Bar: Select the Hem Bar desired. Default is the Sealed Hem Bar.



5)

#### Motorized Options:

Lift System	
Choose Lift System *	Motor Side: *
Motorized	 🔾 Left 🗿 Right
Motor Communication: *	
O DE	

Motor Side:	Choose Left or Right
Power Source:	Battery, 24vDC (requ
Motor Model:	This option will auto-
Motor Communication:	RF or Digital (require

6) Select Lineal Options:

Depending on the shade size and design selected, available options for this shade will be displayed.



Power Source: *		Motor Model: *	
Battery/12v	•	Nice Medium LithIon	

t. The motor side has a larger bracket gap.

uired wiring), 120vAC

-select, based on the shade size and fabric weight.

es Nice Wire)

In some cases, you may want to oversize an option to match another shade in the same room. If a room has two shades and one is larger and in need of a 5" Fascia, the smaller one can be forced to be 5" to match.

Select Any Color Options:

- 7) Primary Options:
- Select Regular or Reverse Roll.



If Side Channels are desired, select the size and color.

**NOTE:** If total blackout was selected, the side channel will already be selected.

Select this option if Bracket End Caps are desired.

Bracket End Caps:

# Reverse Roll

Regular Roll

Use the Special Comments option to enter any special notes for this shade, and the fabricators will read them.

S	pecia	al Cor	nment	S:

8) Select Finish or Save. If Save selected, you may complete this shade order at a later time.

✓ Finish

- complete.
- modify and correct the error.

#### **Review and print Quote**

Once completed, Pricing (MSRP) will be displayed on the right of each listed shade. Shades not completed will be listed as Partially Saved. This indicates that there is additional information required to complete the shade order and can't be ordered until the missing information is entered. To edit a shade, select the Item.







O Cancel 🖹 Save

9) Add more shades by selecting Add New Item. Continue adding and configuring shades until your quote is

10) Validate the Quote: Once completed, you should always Validate the quote. Errors will be exposed. Each line should say "Success" if no errors were discovered. If an error is found, the shade will be identified so you can

SELECT CUSTOMER			Quote Summ	nary	
				Header	Edit Header Details
		+ AI	DD ITEMS	Quote Status	Open
ECTALL	VALIDATE	RESET	•••	Contact	•
Price	Quantity	Total	Actions	Ship To	
544.29/ea	1	544.29	•••	P. O. Number	•
547.14/ea	1	547.14	•••		
				Pricing	Edit Pricing Details
				Subtotal (List)	1,091.43
				Total (USD)	1,091.43
				CONVER	T TO ORDER
				PARTI	AL ORDER

#### Actions

Resume Configuration: Resumes configuring this shade

Adjust Price: Not available.

Comment: Add a comment for this shade

Attachments: Add an attachment. Helpful for specialty shades

Copy: Copy this shade and configuration.

Export: Will export this shade configuration to your computer

Remove: Remove this shade

Export Remove

# **Detailed quote, Exterior**

Building an exterior shade has a few different options and requirements than interior

1) Enter your size. Using the measuring guide, exterior section, and measure for your application.

•

2) Select the System.



- 100 Evo Square: Surface pocket Max width 157.5" x 106.25; height 118" x 138"
- 150 Evo Semi-Retract Square: Surface pocket 236.25" x 133.75 126" x 236" •
- 100 Evo Slim Recess: Max Size Shade = 177" x 136" •
- 150 Evo IM7 Recess: Max Widest Shade = 236.25" x 133.75"; Max Tallest Height Shade = 126" x 236" ٠
- **Open Roller:** used for pocket & recesses environments Max Widest Shade = 240" x 130" Max Tallest Height ٠ Shade = 126" x 240"
- Replacement Fabric Panel: Panel only. Option to replace the material on an existing shade. ٠



Resume Configuration	
Name Configuration	
Adjust Price	
Comment	
Attachments (0)	
Сору	
Export	

#### Choose the lift system. 4)

Lift S	System							
Drive	: <b>*</b>		System: *		Control Side: *	Cable Exit Location: *	(	?
M	otorized Operator	T	110v AC   RF Radio Controls / Obstac 🔻	[	Left 💌	Customer To Drill 🔹		

- 110v AC : Exterior rated motor, RF and
- Select Fabric. 5)
  - Select the Fabric desired.
  - Use a Fabric book or website to reference the options and nomenclature.
  - If crystal window is selected:
    - » Select orientation
  - » Select quantity of windows (can add up to 4)
- 6) Select cable exit.

Select this option carefully! Decide where the power /pushbutton cables will be routed. The cable exit will be drilled in the location chosen. Once selected, this choice cannot be changed.



7) Select side tracks.

Often times exterior shades require a way to secure the sides of the fabric from getting blown around. This can be done by a Z-Track or cable guided. A none option is also available.



- Z-Track: The fabric rides in connected side channels
- boundary
- None
- 8) Metal colors

Most exterior shades have metal enclosures that need to be painted. In this section you will define the color(s) desired. You can also choose a custom color for an additional price by suppling the RAL number.

Head Box Color: *	Side Channel Color: *		Hem Bar Color: *		
White - RAL 9016	White - RAL 9016 👻		White - RAL 9016	•	
Sea Side Quality Powder Coat:	Hem Bar Bottom Gasket: *		Special Comments:		
	1/2" Tall Black Brush	•			

hutton	oneration
Julion	operation

• Cable Guided: The hem bar has a ring that follows a cable mounted on each side that keep the fabric in a set

9) Select the color for the Head box, Hem Bar and Side channel (if equipped).

	1	White - RAL 9016	Cream - RAL 9001	Light Grey - RAL 7035	Stone Grey - RAL 7030	Quartz Grey - RAL 7039	Dark Bronze - RAL 8019	Black Grey - RAL 7021	Pitch Black- RAL 9005	Fascia Bronze - RAL 7022	Custom Color Custom Color	Mill Finish
10)	Select th	he hem b	oar botto	om gaske	t.		×					
	1/2" Tall E	Black Brush			•	Brush	Î					
	1 1/4" Tal	I Black Brus	h				<b>•</b>					
	2" Tall Bla	ack Brush					T					
	1" Black F	Rubber Bulb	Gasket		•	Bulb						
11)	validate	the Quo	ote									
		SELE	ECT ALL	DESE	LECT ALL	VA	LIDATE	RI	ESET	•	••	

• Choose SELECT ALL and select VALIDATE.

#### Changing a Quote

To change a quote, select the shade and make any altercations. When finished modifying the quote, be certain that each shade is selected then select **Validate**. When finished, any errors will be displayed.

SELECT ALL DESELECT ALL VALIDATE RESET	•••
----------------------------------------	-----

#### Printing

To print your shade quote, select PRINT from the upper right, then select the Generate **Document** option to view the options below:





•		
Line details:	Show	(Defaul

Additional Configuration Details: Show All, Hide All, Hide Pricing

#### **Other Options**

Document Properties		Comments	
File Name *		Header *	
SQI000013-1 2023.07.01.04.30.32		Show	× ▼
File Type *		Terms *	
PDF	× 🔻	Show	× 🔻
Description		Pricing *	
Customer Bid Document		Show	× 🔻
			PREVIEW DOWNLOA

### Quote Detail Example

LINE DETAILS		
Line Number 1	Label	Product Interior Nic Description
Summary System Height (in.) Fabric Mount Color Motor Model Hem Lift System Roll Dir Control Side Top Treatment Top Treat. Colo Bracket End Cap	r SS	Single 51.5 43.875 3000 Net 5% Outside Mou Charcoal/Gr Nice Mediun Standard Se Motorized Regular Roll RF Right 3° Fascia White False
		2



Pricing: You can select your price (dealer) or MSRP (Selling)

- lt), Hide

e Roller Shades	Quantity 1	UOM ea	Price 544.29 Fach
			544.29
nt ay			
aled Hem Bar			

# Converting a Quote to an Order

- 1) To place an order, first create a **Detailed Quote**.
- 2) You may then **Convert to Order** or **Partially Convert**. A **Partial Order** is handy when completing a project in phases. For example, you can order the bedroom shades first, and then order the Kitchen & Living room shades later.
- 3) Under Orders, find the Converted Quote and select Place Order. You have 24 hours to cancel the order.



4) The order is now submitted. Note the Order Number. The order status is displayed under Acknowledgment Status.

	***
	Submitted
	USD 683.57
Ordered	
	Ordered

5) In the Portal, under *Sun Shades*, enter the order number in the window.



6) Add to the cart, and check out. You will not be charged at this time. This will queue your order to be processed. When complete, you will be updated with the shipping price and the order will be charged. We will then supply the tracking information.

NOTE: Shipping will be calculated when the order is complete and added to the total.

Shades should be checked upon arrival. Missing or damaged goods should be reported within 10 days of receiving.

# Notes

Technical Support: 800-421-1587

**Technical Support Hours:** M – F, 6am – 4pm PST

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